

The Welfare Theorems and Economies with Land and a Finite Number of Traders

Berliant, Marcus and Karl Dunz

Working Paper No. 54  
July 1986

University of  
Rochester

THE WELFARE THEOREMS  
AND  
ECONOMIES WITH LAND AND A FINITE NUMBER OF TRADERS

By  
Marcus Berliant and Karl Dunz\*

July 1986

Working Paper No 54

ABSTRACT

The welfare theorems when land is modelled as measurable subsets of the plane are considered. Convexity of preferences is not a natural assumption in this context. An example of a Pareto Optimum not supported by linear prices is given. The second welfare theorem with superadditive prices is proved. A counterexample to the first welfare theorem when prices are superadditive is given.

\*Assistant Professors, Departments of Economics, University of Rochester, Rochester, NY 14627 and State University of New York at Albany, Albany, NY 12222, respectively. Support from National Science Foundation grant SES-8420247 is gratefully acknowledged. The authors would like to thank S. Goldman for encouragement, although they bear full responsibility for any remaining errors.



## I. Introduction

The literature pertaining to general equilibrium models with land has, for the most part, treated land (or location) as just another commodity (or index of commodities) in an abstract general equilibrium model. As a result, assumptions normally used for any other commodity are also made for land. These assumptions include homogeneity, divisibility, and convexity of preferences. For example, the local public goods literature (see Bewley (1981) for references) treats land like any other commodity. Location theory (see Wheaton (1979) or Beckmann (1969)) treats land like any other Arrow-Debreu-McKenzie commodity and location like any other commodity index. These axioms cannot be argued convincingly as being applicable to land.

The canonical model of location theory has a continuum of consumers distributed over geographical space such that each consumer values and owns a density of land (see, for example, Beckmann (1977) or ten Raa (1984)). Thus, utility is a function of a density of land, while location theorists take no exception to modelling consumers as a continuum. Hildenbrand (1974) and related papers provide the axiomatic underpinnings for the use of continuum models as mathematically convenient approximations to large but finite economies.

Location theory does not use this type of approach. If a land parcel is to be represented by a subset of a Euclidean space (say  $\mathbb{R}^2$ ), then the  $\sigma$ -finiteness of the space implies that there is only a countable number of parcels of positive area in each partition of the space. As a consequence, a continuum of consumers must be endowed with and trade parcels of land of zero

area (on average). Furthermore, any sequence of large but finite economies close to such a continuum economy has the property that average land area holdings must become close to zero, so that economies approximated by a continuum economy are pathological. Thus, the equilibria and comparative statics results of a continuum model are not necessarily close to those of any reasonable finite model. The densities of land in the continuum model cannot be interpreted as areas (unless the commodity space is not  $\sigma$ -finite), so consumers must have preferences over parcels of zero area; see Berliant (1985a) for proofs of these statements. Parcels of positive area always yield infinite utility. An alternative interpretation is that the continuum of agents represents fractions of individual consumers rather than individuals themselves. This interpretation has severe limitations as well (see Berliant and ten Raa (1986b)), as the aggregate behavior of a continuum of identical individuals is not necessarily the same as the behavior of one large individual.

The existence of equilibrium and the classical welfare theorems have not been examined in great depth for the monocentric city model, the standard continuum model used in urban economics and regional science. As in Berliant and ten Raa (1986b), it is easy to construct examples where all of the classical conditions, such as continuity and convexity of preferences, hold but no equilibrium exists. Thus, the first order conditions of this model, which are often used, can be vacuous. Berliant, Papageorgiou, and Wang (1986) find examples where the first or second welfare theorems fail even under the classical conditions.

The problems mentioned above can be remedied by assuming that there is a finite number of consumers and by modelling land as measurable subsets of  $\mathbb{R}^2$  rather than as points in  $\mathbb{R}^2$ . In previous work with this model, one assumption that has been made is that utility for land can be represented by the integral or aggregation of a given marginal utility density. Necessary and sufficient conditions on preferences for such a utility representation are given in Berliant (1982). Implicit in such a representation is that parcels of land are not complements, since the utility from the union of two parcels is equal to the sum of the utilities of the two parcels. Thus, the closeness of coherence (as measured by, say, connectedness) of parcels cannot matter. Although such an assumption is quite strong, it is useful for developing techniques to deal with land. Under the assumption that consumers have such a utility, demand was characterized (Berliant (1984)), the existence of an equilibrium with  $L^1$  prices was demonstrated, and the welfare theorems were proved (Berliant (1985b)). Berliant and ten Raa (1985a) examine demand in the context of more general preferences. Dunz (1984) took a game-theoretic approach to the same type of economy. It was demonstrated that the core of such an economy could be empty if non- $L^1$  utilities are admissible. Moreover, conditions more general than the restriction to integral utilities that guarantee a non-empty core are found.

In Berliant and Dunz (1983), preferences are only assumed to be represented by continuous (with respect to symmetric differencing) set functions. The existence of an equilibrium is proved provided no trader is indifferent between any two traders' endowments. The second welfare theorem is shown to hold without this additional assumption. These results are valid

even though the assumptions on utilities are not enough to exclude the counterexample in Dunz (1984) showing that the core of the economy might be empty. Hence, it is obvious that the first welfare theorem can be false; this is the case even if the core is nonempty.

The reason for these rather unusual results is that prices are only assumed to have the same properties as utilities, i.e. they are continuous set functions. In a certain sense this is very reasonable, since prices are dependent on the bids of the traders, which in turn depend on utility functions, so the price function can be expected to have properties similar to the utilities. In another sense, this assumption is unreasonable since traders can separate or combine parcels and make a profit even in equilibrium. Thus, there are arbitrage possibilities in equilibrium. This would not be true if prices were additive.

The purpose of this paper is to explore the relationship between the welfare theorems and properties of prices. An example of a core allocation that cannot be supported by additive prices is presented. It shows that the second welfare theorem is false if prices are required to be additive. It also motivates the main result of this paper: showing the second welfare theorem is true for superadditive prices if no trader is indifferent between any two traders' Pareto efficient allocations, utility is monotone and if utility satisfies a Lipschitz condition. Not surprisingly, the first welfare theorem can fail when prices are only superadditive; an example is given. This example also has an equilibrium with additive prices, so its allocation is Pareto Optimal.

The main mathematical contribution of this paper is a superadditive set function extension theorem. That is, if a set function is continuous and superadditive on a subspace, conditions are found under which this set function can be extended in a continuous and superadditive manner to the whole space. This technique could be of use in the field of utility theory and revealed preference theory to recapture superadditive utilities.

The work is organized as follows. Section II contains the assumptions and definitions used in the model, Section III contains a counterexample to the second welfare theorem requiring additive prices, Section IV contains the second welfare theorem with superadditive prices, Section V contains a counterexample to the first welfare theorem with superadditive prices, while Section VI concludes.

## II. The Model

There are  $N$  traders ( $N$  integer and finite) indexed by  $i, j,$  and  $k$ . For the sake of simplicity, it is assumed that land is the only commodity in the economy. Land is represented by a measurable subset of  $\mathbb{R}^2$  called  $L$ . The dimension of  $L$  is unimportant, but we wish to be specific for examples, so  $L \subseteq \mathbb{R}^2$ . Assume  $L$  has finite Lebesgue measure. The consumption set of each trader is the collection of all measurable subsets of  $L$  called  $\beta$ . This means that land can be subdivided and recombined by traders in virtually any manner. Furthermore, anything immobile, such as houses, can be embedded in the land; the preferences used below capture this idea.

Next, it is necessary to impose a topology on  $\beta$ . Since Urysohn's lemma is implicitly applied to subspaces of  $\beta$  on several occasions,  $\beta$  must be a perfectly normal space. The easiest way to impose this type of topology is to make  $\beta$  into a metric space.



Any metric on  $\beta$  will work since the proofs do not rely on a particular metric. Of course, the metric that is chosen determines the continuity restriction on preferences. From our point of view, one natural metric space structure to impose is the following:

For  $A, B \in \beta$ , the distance

$$d(A, B) = m(A \Delta B)$$

where  $\Delta$  is the symmetric difference of sets and  $m$  is Lebesgue measure on  $\mathbb{R}^2$ . If sets in  $\beta$  are identified with their indicator functions,  $d$  is the same as the  $L^1$  metric on indicators. We call the topology on  $\beta$  generated by  $d$  the  $d$ -topology. This metric is used explicitly below, although others can be substituted with a slight modification of the hypotheses of the theorem.

Next, it is assumed that trader  $i$  has a utility  $U_i$  defined over  $\beta$ . It is also assumed that  $U_i$  is continuous with respect to the  $d$ -topology. The continuity of utilities with respect to the measure of the symmetric difference of parcels is one possible assumption to make on preferences or utilities over parcels. Given that preferences are  $d$ -continuous, sufficient conditions on preferences to generate such a utility can be found in Berliant (1986). Since the values of utilities depend on the particular  $B \in \beta$  under examination, they can also depend on immobile objects in  $B$  (provided that this dependence is  $d$ -continuous).

The formal structure of the model is now provided:

Definitions: An allocation is a partition of  $L$  into measurable subsets,

$(B_1, B_2, \dots, B_N)$ , one for each trader. That is,  $\bigcup_{i=1}^N B_i = L$ ,  $B_i \cap B_j = \emptyset \forall i \neq j$ ,

and  $B_i \in \beta \forall i$ ,  $i=1, 2, \dots, N$ .

An economy is a  $(2N+1)$ -tuple  $\{\beta; E_1, E_2, \dots, E_N; U_1, U_2, \dots, U_N\}$ , where  $\beta$  is a  $\sigma$ -algebra (each trader's consumption set),  $(E_1, E_2, \dots, E_N)$  is an allocation with  $m(E_i) > 0 \forall i$  ( $E_i \in \beta$  is trader  $i$ 's endowment), and  $U_i: \beta \rightarrow \mathbb{R}$  is a  $d$ -continuous function (trader  $i$ 's utility).

An allocation  $(B_1, B_2, \dots, B_N)$  is Pareto Efficient if and only if there is no allocation  $(C_1, C_2, \dots, C_N)$  such that

$$U_i(C_i) \geq U_i(B_i) \quad \forall 1 \leq i \leq N$$

and

$$U_j(C_j) > U_j(B_j) \text{ for some } j.$$

An allocation  $(B_1, \dots, B_N)$  is in the core if there is no  $N' \subsetneq \{1, 2, \dots, N\}$  and  $C_i \in \beta$  for  $i \in N'$  such that

$$\sum_{i \in N'} C_i = \sum_{i \in N'} E_i \text{ and } U_i(C_i) > U_i(B_i) \quad \forall i$$

A price system  $P$  is a  $d$ -continuous map  $P: \beta \rightarrow \mathbb{R}$  that assigns a price to each parcel. If we use the indicators of sets to embed  $\beta$  in  $L^\infty$ , note that  $P$  is not necessarily a linear functional (or integral) on elements of  $\beta$ . A price system  $P$  is called superadditive if  $\forall S, T \in \beta$  with  $S \cap T = \emptyset$ ,  $P(S \cup T) \geq P(S) + P(T)$ .

An equilibrium relative to a price system  $P$  is an allocation  $(B_1, B_2, \dots, B_N)$  such that  $\forall i$ ,  $U_i(C) > U_i(B_i)$  implies  $P(C) > P(B_i)$  if  $C \in \beta$ .

An equilibrium relative to an economy is a price system and an allocation  $(P; B_1, B_2, \dots, B_N)$  such that  $U_i(C) > U_i(B_i)$  implies  $P(C) > P(E_i)$  if  $C \in \beta$ , and  $P(B_i) \leq P(E_i) \quad \forall i, 1 \leq i \leq N$ .

The definitions given above are all analogous to the standard definitions.

Notation:  $\setminus$  is set subtraction. Greek letters represent subsets of  $\beta$  while capital letters represent elements of  $\beta$ . If  $B \in \beta$ ,  $B^c$  is the complement of  $B$  in  $L$ .

### III. Second Welfare Theorem with Additive Prices

In this section we present a simple two person exchange economy with a core allocation that is not an equilibrium relative to any additive price function. The idea behind the example is very simple. The utility of the agents will depend on the measure of land in each part of a 2 element partition of the space of land. This means that there are essentially two homogeneous commodities. So the example will be equivalent to a standard 2 x 2 exchange economy. In such an economy, it is well-known that the second welfare need not hold when preferences are not convex. This is the case in our example. Note that when the commodity is land, convexity of preferences is not necessarily a natural assumption. For example, think of the partition as representing land on the East and West coast. An agent might be indifferent between 1 acre parcels on either coast, but prefer either of these parcels to having 1/2 acre on both coasts (see Schweizer, Varaiya, and Hartwick (1976)).

Let  $(A,B)$  be a measurable partition of the space of land with  $m(A) = m(B) = 1$ . Define the utility functions by  $U_1(S) = m(B \cap S) + \frac{1}{2}[m(A \cap S) + \frac{1}{2}]^2$  and  $U_2(S) = [m(A \cap S) + \frac{1}{2}][m(B \cap S) + \frac{1}{2}]$ .

Pick  $C_1$  such that  $m(C_1 \cap A) = m(C_1 \cap B) = \frac{1}{2}$  and let  $C_2 = C_1^c$ . It is easy to verify that the allocation  $(C_1, C_2)$  is in the core. To see this, look at the associated  $2 \times 2$  exchange economy where  $(C_1, C_2)$  is represented by the vector  $\left(\left(\frac{1}{2}, \frac{1}{2}\right), \left(\frac{1}{2}, \frac{1}{2}\right)\right)$ , i.e.  $\left(\left(m(A \cap C_1), m(B \cap C_1)\right), \left(m(A \cap C_2), m(B \cap C_2)\right)\right)$ . Notice first that neither one-person coalition will block this allocation. To see that it is Pareto efficient, compute  $U_2(S)$  given  $U_1(T) = 1$  and  $(T, S)$  is an allocation. The expression obtained is  $U_2(S) = \frac{13}{16} + \frac{7}{8} m(A \cap S) - \frac{5}{4} [m(A \cap S)]^2 + \frac{1}{2} [m(A \cap S)]^3$ . The first order condition for maximization of  $U_2$  yields

$$\frac{7}{8} - \frac{5}{2} m(A \cap S) + \frac{3}{2} [m(A \cap S)]^2.$$

It is easily verified that the zeros of this equation are at  $m(A \cap S) = \frac{1}{2}$ ,  $m(A \cap S) = \frac{7}{6}$ , and that the slope of  $U_2(S)$  is positive for  $m(A \cap S) < \frac{1}{2}$  and negative for  $m(A \cap S) > \frac{1}{2}$ , so  $m(A \cap S) = \frac{1}{2}$  is the global maximum. Hence the allocation is Pareto efficient. In addition, agent 1 has nonconvex preferences in this economy and so it is clear that there do not exist prices of land in A and land in B that support this allocation. The following shows this formally.

Suppose  $P$  is additive and supports  $(C_1, C_2)$ . We show this yields a contradiction. Consider the following trades agent 1 can make. Let  $S \subseteq C_1$  and  $T \subseteq C_1^c$  be such that  $U_1(T \cup C_1 \setminus S) = \frac{1}{2} - m(S) + \frac{1}{2}(1+m(T))^2 > U_1(C_1) = 1$ . So agent 1 prefers to give up such  $S \subseteq A$  for  $T \subseteq B$ . Since  $P$  supports  $(C_1, C_2)$ ,  $P(S) > P(T)$  for all  $S, T$  satisfying the above inequality. Now let  $S \subseteq C_1^c$  and

$T \subseteq C_1$  be such that  $U_1(\text{SUC}_1 \setminus T) = \frac{1}{2} + m(S) + \frac{1}{2}(1-m(T))^2 > U_1(C_1) = 1$ . So agent 1 prefers to give up such  $T \subseteq B$  for  $S \subseteq B$  and so  $P(T) > P(S)$  for such  $S, T$  satisfying the above inequality. Finding  $S, T$  that satisfy both inequalities yields the desired contradiction. This is true for  $m(S) = m(T) = .1$ .

The theorem in the next section shows that, although additive supporting prices might not exist, under relatively weak conditions superadditive supporting prices exist. This theorem covers this example and so there are superadditive prices supporting  $(C_1, C_2)$ .

#### IV. Second Welfare Theorem with Superadditive Prices

Theorem: If  $(B_1, \dots, B_N)$  is a Pareto efficient allocation such that  $\forall i$ ,  $m(B_i) > 0$  and  $U_i$  satisfies:

$$\forall i \forall j \forall k \neq j, U_i(B_j) \neq U_i(B_k); \quad (1)$$

$$\exists a, b \text{ such that } b > a > 0 \text{ and } \forall S, S' \in \beta$$

$$\text{with } S \neq S' \text{ and } S \subseteq S', a < \frac{|U_i(S) - U_i(S')|}{d(S, S')} < b; \quad (2)$$

$$\text{if } S' \subseteq S \text{ with } m(S') < m(S) \text{ then } U_i(S') < U_i(S) \quad (3)$$

then there exists a superadditive price system,  $P$ , such that  $(B_1, \dots, B_N)$  is an equilibrium relative to  $P$ .

Condition (1) says that no trader is indifferent between any elements of the Pareto efficient allocation. It is similar to the lack of indifference used by Roth and Postlewaite (1977). Condition (2) is a Lipschitz condition. It says the additional utility (per unit of land) received from having strictly more land is bounded from above and below. Note that since there are only finitely many traders, writing the Lipschitz bounds,  $a$  and  $b$ , as

independent of  $i$  is not a restriction. Condition (3) implies that preferences are monotone. The proof below is constructive in that prices are found explicitly.

Proof: Without loss of generality we can assume that  $\forall i, U_i(\phi) = 0$ . We also introduce a dummy trader, 0, with endowment  $B_0 = \phi$  and utility function  $U_0(S) = m(S)$ .

We begin by partitioning the set of traders,  $\{0, 1, \dots, N\}$ , into  $M + 1$  sets (where  $M$  has yet to be determined). This partition is produced using the following inductive procedure.

Let  $J \subseteq \{0, 1, \dots, N\}$  be the set of all agents who have not been assigned to an element of the partition up to this point in the induction. It is claimed that there exists  $j \in J$  such that  $U_j(B_j) \geq U_j(B_i)$  for all  $i \in J$ . If this were not true, then there would exist a cycle of indices,  $\{i_1, \dots, i_k\}$ ,  $i_\alpha \in J \forall \alpha$ , such that  $U_{i_\alpha}(B_{i_{\alpha+1}}) > U_{i_\alpha}(B_{i_\alpha}) \forall \alpha$ , where  $i_{k+1} \equiv i_1$ . But this implies that there is a reassignment of the  $B_i$  (assigning  $B_{i_{\alpha+1}}$  to  $i_\alpha$  and  $B_i$  to  $i$  for  $i$  not in the cycle) that yields an allocation Pareto superior to  $(B_1, \dots, B_N)$ . A contradiction results since  $(B_1, \dots, B_N)$  is Pareto efficient. Therefore,  $\exists j \in J$  such that  $\forall i \in J, U_j(B_j) \geq U_j(B_i)$ . Let  $A_n \equiv \{k \in J \mid U_k(B_k) \geq U_k(B_i) \forall i \in J\} \neq \emptyset$ , where  $n$  is the number of steps in the induction so far. For the next inductive step, we define the new set of remaining agents to be  $J \setminus A_n$  and proceed as before. This procedure ends in at most  $N + 1$  steps. Let  $M$  be the number of sets,  $A_1, A_2, \dots, A_{M+1}$  produced by this procedure. Note that by definition of the dummy trader's characteristics,  $A_{M+1} = \{0\}$ .

Now define  $\beta_k \equiv \{B \in \beta \mid U_i(B) \geq U_i(B_i) \text{ for some } i \in A_k\}$  for  $1 \leq k \leq M+1$ . For all  $k \leq M$  and  $i \in A_k$ , define  $s_{ik} \equiv \inf \{m(B \cap B_j^C) \mid U_i(B) \geq U_i(B_i), j \in A_h, j \neq i, h \geq k\}$  and  $s \equiv \min_{1 \leq k \leq M} \min_{i \in A_k} s_{ik}$ . The existence of the dummy trader, the definition of  $A_k$ , and (1) guarantee that  $s_{ik} > 0$  for all  $i, k$ . Without this extra agent,  $s_{iM}$  could be zero if  $A_M$  had only one trader. These  $s_{ik}$  will be used to define equilibrium prices restricted to each  $\beta_k, k \leq M$ .

Let  $m \equiv \min\{m(B_i) \mid 1 \leq i \leq M\}$ . Pick  $t > 2b(M+1)/am$  and  $r > \max\{2b(M+1)/sam, 2b/am^2\}$ . Now for  $1 \leq k \leq M$ , define  $g_k: \beta \rightarrow \mathbb{R}_+$  by

$$g_k(B) \equiv rf_k(B) + \sum_{i \in A_k} \frac{m(B \cap B_i)}{m(B_i)} + tm(B \cap [L \setminus \bigcup_{j \in A_k} B_j])$$

where  $f_k(B) \equiv \sum_{i \in A_k} m(B \cap B_i)m(B \cap B_i^C)$ .

We claim,  $\forall k$ ,

$$g_k \text{ is continuous and superadditive.} \quad (4)$$

$$g_k(B_i) = 1 \text{ for } i \in A_k, \text{ and} \quad (5)$$

$$g_k(B) > 1 \quad \forall B \in \beta_k \text{ such that } B \neq B_i \text{ for all } i \in A_k. \quad (6)$$

Continuity of  $g_k$  is obvious. For  $B, C \in \beta$  such that  $B \cap C = \emptyset$ ,  $f_k(B \cup C) = f_k(B) + f_k(C) + \sum_{i \in A_k} [m(B \cap B_i)m(C \cap B_i^C) + m(C \cap B_i)m(B \cap B_i^C)]$ . Therefore,

since the other terms of  $g_k$  are additive, each  $g_k$  is superadditive.

To see that  $g_k(B_i) = 1$  for all  $i \in A_k$  notice that all terms of  $g_k(B)$  are zero when  $B = B_i$  except for  $m(B_i \cap B_i)/m(B_i) = 1$ . The terms in  $f_k(B)$  disappear since  $m(B_i \cap B_j) = 0 \quad \forall i, j \in A_k, i \neq j$ . Next it is shown that  $g_k(B) > 1 \quad \forall B \in \beta_k$  with  $B \neq B_i$  for all  $i \in A_k$ . Pick  $B \in \beta_k$  with  $B \neq B_j$  for all  $j \in A_k$  and let  $i \in A_k$  be such that  $U_i(B) \geq U_i(B_i)$ . Such an  $i$  exists by the definitions of

$A_k$  and  $\beta_k$ . By the continuity of  $U_i$  and (3),  $U_i(B) \geq U_i(B_i)$  implies that  $B \not\subset B_i$ . If  $B_i \subset B$  with  $m(B_i) < m(B)$  then it is easy to see that  $g_k(B) > 1$ . This leaves one other possibility:  $\delta \equiv m(B \setminus B_i) > 0$  and  $\epsilon \equiv m(B_i \setminus B) > 0$ .

Let  $B' \equiv B_i \cap B$ . Then by (2) and since  $U_i(B') \leq U_i(B_i) \leq U_i(B)$ ,  $a\epsilon = ad(B_i, B') < |U_i(B_i) - U_i(B')| \leq |U_i(B) - U_i(B')| < bd(B, B') = b\delta$ . So  $\delta > a\epsilon/b > 0$ . To show  $g_k(B) > 1$  we consider two cases:  $\epsilon < m(B_i)/2$  and  $\epsilon \geq m(B_i)/2$ .

If  $\epsilon < m(B_i)/2$  then

$$\begin{aligned} g_k(B) &\geq rf_k(B) + m(B \cap B_i)/m(B_i) \\ &\geq r(m(B_i) - \epsilon)\delta + (m(B_i) - \epsilon)/m(B_i) \\ &> r(m(B_i)/2)(a\epsilon/b) + 1 - (\epsilon/m(B_i)) \\ &> 1 \text{ since } r > 2b/a[m(B_i)]^2 \text{ by definition.} \end{aligned}$$

If  $\epsilon \geq m(B_i)/2$  then  $\delta > am(B_i)/2b$ . Either  $\exists j \in A_k, j \neq i$  with  $m(B \cap B_j) \geq \delta/(\#A_k + 1)$  or  $m(B \cap [L \setminus \bigcup_{h \in A_k} B_h]) \geq \delta/(\#A_k + 1)$  where  $\#A_k$  is the cardinality of

$A_k$ . Suppose the former is true. Then, since  $U_i(B) \geq U_i(B_i)$  implies  $m(B \cap B_j^C) \geq s$ ,  $g_k(B) \geq rf_k(B) \geq rm(B \cap B_j)m(B \cap B_j^C) \geq r\delta s/(\#A_k + 1) \geq rsam(B_i)/[2b(\#A_k + 1)] > 1$  by the definition of  $r$ . In the other case,  $g_k(B) \geq tm(B \cap [L \setminus \bigcup_{h \in A_k} B_h]) \geq t\delta/(\#A_k + 1) \geq tam(B_i)/2b(\#A_k + 1) > 1$  by the definition of  $t$ . So  $g_k(B) > 1$  for all  $B \in \beta_k$  with  $B \neq B_j$  for  $j \in A_k$ . Hence, we have demonstrated (4), (5), and (6).

Next, we construct the supporting superadditive price function.

Initially, let  $P(B) \equiv g_1(B)$  for  $B \in \beta$ . The properties of  $g_1$  imply that  $P$  is supporting for all agents in  $A_1$ , i.e.  $\forall i \in A_1, \forall B \in \beta, U_i(B) > U_i(B_i) \rightarrow P(B) > P(B)$ . Also,  $\forall B \in \beta, P(B) \geq m(B) \cdot \min\left(\frac{1}{\bar{m} \cdot N}, \frac{t}{\bar{m}}\right) = km(B)$  for  $k > 0$ , where  $\bar{m} = \max_{1 \leq i \leq N} m(B_i)$ . The construction of the supporting price function,  $P$ , proceeds by induction.



Given a superadditive price function,  $P$ , such that for some  $k > 0$   $P(B) \geq km(B)$   $\forall B \in \beta$  and  $\forall i \in \bigcup_{k < n} A_k$ ,  $U_i(B) > U_i(B_i) \rightarrow P(B) > P(B_i)$ , step  $n$  defines a new superadditive price function  $P'$  such that  $\forall i \in \bigcup_{k \leq n} A_k$ ,  $U_i(B) > U_i(B_i) \rightarrow P'(B) > P'(B_i)$ . Also, for some  $k' > 0$   $P'(B) \geq k'm(B) \forall B \in \beta$ . So  $P$  must be extended to  $\beta_n \setminus \bigcup_{k < n} \beta_k$  in a way that preserves superadditivity and continuity. If  $n = M+1$ , let  $P' = P$ , and we are done.

Now  $\forall i \in A_k$ ,  $k < n$ ,  $\forall j \in A_{k'}$ ,  $k' \geq n$ ,  $U_i(B_j) < U_i(B_i)$ . Hence  $\exists \epsilon > 0$  such that  $U_i(B_i) - \epsilon > U_i(B_j)$  for all such  $i$  and  $j$ . Define  $I_n \equiv \{B \in \beta_n \mid U_i(B_i) - \frac{\epsilon}{2} \leq U_i(B) \text{ for some } i \in A_k, k < n\}$ .  $\forall j \in A_{k'}$ ,  $k' \geq n$ ,  $B_j \notin I_n$ .  $\forall i \in A_k$ ,  $k > n$ ,  $B_i \in I_n$ . Note that the case  $\bigcup_{k < n} \beta_k = I_n$  is allowed; there is a gap in the consumption set when this happens. If  $\mathcal{Y} \subset \beta$ ,  $B \in \beta$ , define  $d(B, \mathcal{Y}) = \inf_{B' \in \mathcal{Y}} d(B, B')$ . If  $I_n \neq \bigcup_{k < n} \beta_k$ , then  $\sup\{d(S, \bigcup_{k < n} \beta_k) \mid S \in I_n\} > 0$ . Notice that  $\forall B \in \beta$ ,  $g_n(B) \leq \frac{rN}{4} [m(B)]^2 + N \frac{m(B)}{m} + tm(B)$ . Hence  $v \equiv \inf\{\frac{P(B)}{g_n(B)} \mid B \in \beta, m(B) > 0\} > 0$

Define  $\alpha: \beta \rightarrow \mathbb{R}$  by the following:

$$\alpha(B) \equiv \begin{cases} 0 & \text{for } B \in \bigcup_{k < n} \beta_k \\ d(B, \bigcup_{k < n} \beta_k) / \sup\{d(S, \bigcup_{k < n} \beta_k) \mid S \in I_n\} & \text{for } B \in I_n \\ 1 & \text{otherwise} \end{cases}$$

Now define new prices

$$P'(B) = (1 - \alpha(B)) \frac{1}{v} P(B) + \alpha(B) g_n(B). \text{ Note that } P'(B) = \frac{1}{v} P(B) \text{ on } \bigcup_{k < n} \beta_k \text{ and}$$

$$\text{that } \frac{1}{v} P(B) \geq g_n(B) \forall B \in \beta.$$

This  $P'$  is clearly continuous; if  $I_n = \emptyset$ , then there is a gap between  $\beta_n$  and  $\bigcup_{k < n} \beta_k$ .  $P'(B) > 0$  for all  $B \in \beta$  with  $m(B) > 0$ . Also, by definition of  $g_n$  and  $\alpha$ , it is clear that  $P'$  supports  $B_i \forall i \in \bigcup_{k < n} A_k$ . Also,  $\forall B \in \beta$ ,  $P'(B) \geq g_n(B) \geq$

$\min\left(\frac{1}{mN}, \frac{1}{N}\right)m(B)$ . So all that remains to be checked is that  $P'$  is superadditive.

Let  $B, C \in \beta$  with  $B \cap C = \emptyset$ . Note that  $S \subseteq S'$  implies  $\alpha(S') \leq \alpha(S)$ . This fact along with the superadditivity of  $P$  and  $g_n$  imply the following sequence of inequalities:

$$\begin{aligned} P'(BUC) &\equiv [1 - \alpha(BUC)] \frac{1}{V} P(BUC) + \alpha(BUC) g_n(BUC) \\ &\geq [1 - \alpha(BUC)] \frac{1}{V} [P(B) + P(C)] + \alpha(BUC) [g_n(B) + g_n(C)] \\ &= [1 - \alpha(BUC)] \frac{1}{V} P(B) + \alpha(BUC) g_n(B) + [1 - \alpha(BUC)] \frac{1}{V} P(C) + \alpha(BUC) g_n(C) \\ &\geq [1 - \alpha(B)] \frac{1}{V} P(B) + \alpha(B) g_n(B) + [1 - \alpha(C)] \frac{1}{V} P(C) + \alpha(C) g_n(C) \\ &\equiv P'(B) + P'(C) \end{aligned}$$

The second to last step follows from  $\frac{1}{V} P(B) \geq g_n(B)$  for  $B \in \beta$ . So  $P'$  is superadditive. Now, let  $P(B) = P'(B)$  and proceed to the next inductive step. After the last step, we have a continuous, superadditive  $P$  such that  $\forall_i, U_i(B) > U_i(B_i) \rightarrow P(B) > P(B_i)$  and therefore  $(B_1, \dots, B_N)$  is an equilibrium relative to  $P$ . Q.E.D.

## V. The First Welfare Theorem

Berliant and Dunz (1983) show that the first welfare theorem is false if no restrictions other than continuity are imposed on the equilibrium price function. Here we show that the first welfare theorem fails even when prices are superadditive.

Let  $L$  be the square with side length 1 in  $\mathbb{R}^2$  centered at  $(0,0)$ .  $\beta$  is the set of measurable subsets of  $L$ . Let  $K_1$  be the set of points with negative first coordinate and let  $K_2$  be the set of points with non-negative first coordinate. There are two traders, one who likes  $K_1$  and one who likes  $K_2$ . Their utilities are given by  $U_1(B) = m(B \cap K_2) + 2m(B \cap K_1)$ ,  $U_2(B) = m(B \cap K_1) + 2m(B \cap K_2)$  for  $B \in \beta$ . Let the endowment of trader 1 be  $E_1 = \{(x_1, x_2) \in L \mid x_2 \geq \frac{1}{4}\}$  and let the endowment of trader 2 be  $E_2 = L \setminus E_1$ . Since the utilities can be expressed as integrals, Berliant (1985b) applies and there is a Pareto Efficient equilibrium with a price function that can be expressed as an integral.

The following superadditive price function,  $P$ , results in  $(P, E_1, E_2)$  as an equilibrium:

$$P(B) = m(B \cap E_2) + 16m(B \cap E_2)m(B \cap E_1) + \frac{1}{2} m(B \cap E_1).$$

To see that this is an equilibrium, consider each trader's utility-increasing trades. Trader 1 must get more than  $\frac{1}{2}$  unit of land in  $E_2$  for every unit of land in  $E_1$  released in order to obtain more utility. However,  $P$  enables him to buy only at most  $\frac{1}{2}$  unit of land in  $E_2$  for every unit in  $E_1$ . Therefore, everything preferred by trader 1 costs more than his endowment. In order to obtain more utility, trader 2 must also trade land in  $E_2$  for land in  $E_1$  at a ratio less than 2:1. Consider a parcel  $B$  that trader 2 gets by giving up a subset of  $E_2 \cap K_1$  of measure  $k$  and receiving a subset of  $E_1 \cap K_2$  of measure

greater than  $\frac{1}{2}k$ . Note that  $k < \frac{1}{4}$  since  $m(E_1 \cap K_2) = \frac{1}{8}$ . So

$$P(B) > \left(\frac{3}{4} - k\right) + 16\left(\frac{3}{4} - k\right)\left(\frac{1}{2}k\right) + \frac{1}{2}\left(\frac{1}{2}k\right)$$

$$= \frac{3}{4} - \frac{3}{4}k + 6k - 8k^2$$

$$= \frac{3}{4} + k\left(5\frac{1}{4} - 8k\right)$$

$$> \frac{3}{4} = P(E_2) \text{ since } k > 0 \text{ (otherwise } U_2(B) \leq U_2(E_2)) \text{ and } 5\frac{1}{4} - 8k > 0.$$

Therefore,  $(P, E_1, E_2)$  is an equilibrium. However,  $(E_1, E_2)$  is not Pareto efficient since it is Pareto dominated by the allocation  $B_1 \equiv \{(x, y) \in L \mid x < 0, y < 0\}$  and  $B_2 = L \setminus B_1$ .

## VI. Conclusions

The model presented above is unusual in that the commodity space has no linear structure. This is natural in the context of land, and might be natural in other contexts as well when one can simply put all units of all commodities out on the lawn and allow traders to purchase subsets. In fact, the restriction of  $L$  to  $\mathbb{R}^2$  is unnecessary; all that is required is a metric space structure on a  $\sigma$ -algebra.

The failure of the first welfare theorem to hold in such models is not surprising. The reason is that equilibrium prices are not required to be additive. This means that certain kinds of arbitrage trades can increase a trader's utility. So it seems that no arbitrage implies additive prices (see Berliant and ten Raa (1986a)). However, the example in Section III shows that additive prices cannot support all Pareto efficient allocations. The example also shows that an equilibrium with additive prices need not exist. If the endowments are the efficient allocation of this example, then the only

possible equilibrium is the no trade equilibrium. But additive prices cannot support this allocation. So in such a situation equilibrium requires nonadditive prices. The existence of arbitrage possibilities at such an equilibrium casts doubt upon whether it should really be called an "equilibrium".

Exactly what kind of final allocations and prices are likely to result in the economies with land described in this paper is far from resolved. There seem to be at least two natural ways to proceed. One is to look for further assumptions on preferences (weaker than the additivity used in Berliant (1982, 1985b)) sufficient to guarantee the existence of equilibria with additive prices. Alternatively, game-theoretic or bargaining solution concepts could be considered. This is natural since each parcel of land can be essentially unique and, therefore, price-taking behavior might not be a reasonable assumption.

## REFERENCES

- Bewley, T., 1981, A critique of Tiebout's theory of local public expenditures, *Econometrica* 49, 713-740.
- Beckmann, M., 1969, On the distribution of urban rent and residential density, *Journal of Economic Theory* 1, 60-67.
- Beckmann, M., 1977, Spatial equilibrium: A new approach to urban density, in: T. Fujii and R. Sato, eds., *Resource allocation and division of space* (Springer-Verlag, Berlin) 121-130.
- Berliant, M., 1982, A general equilibrium model of an economy with land, unpublished Ph.D. dissertation, University of California-Berkeley.
- Berliant, M., 1984, A characterization of the demand for land, *Journal of Economic Theory* 33, 289-300.
- Berliant, M., 1985a, Equilibrium models with land: A criticism and an alternative, *Regional Science and Urban Economics* 15, 325-340.
- Berliant, M., 1985b, An equilibrium existence result for an economy with land, *Journal of Mathematical Economics* 14, 53-56.
- Berliant, M., 1986, A utility representation for a preference relation on a  $\sigma$ -algebra, *Econometrica* 54, 359-362.
- Berliant, M. and K. Dunz, 1983, Exchange economics with land and general utilities, University of Rochester discussion paper 83-4.
- Berliant, M., Y. Papageorgiou and P. Wang, 1986, On welfare and location theory, unpublished manuscript.
- Berliant, M. and T. ten Raa, 1986a, A foundation of location theory: Consumer preferences and demand, unpublished manuscript.
- Berliant, M. and T. ten Raa, 1986b, On the continuum approach of spatial and some local public goods and product differentiation models, unpublished manuscript.
- Dunz, K., 1984. Some results on economies with land: Equilibria and the core of economies with indivisible and divisible land, unpublished Ph.D. dissertation, University of California-Berkeley.
- Hildenbrand, W., 1974, *Core and equilibria of a large economy* (Princeton University, Princeton).

- ten Raa, T., 1984, The distribution approach to spatial economics, *Journal of Regional Science* 24, 105-117.
- Roth, A.E. and A. Postlewaite, 1977, Weak versus strong domination in a market with indivisible goods, *Journal of Mathematical Economics* 4, 131-137.
- Schweizer, U., P. Varaiya and J. Hartwick, 1976, General equilibrium and location theory, *Journal of Urban Economics* 3, 285-303.
- Wheaton, W., 1979, Monocentric models of urban land use: Contributions and criticisms, in: P. Mieszowski and M. Straszheim, eds., *Current issues in urban economics* (Johns Hopkins University Press, Baltimore) 107-129.

Rochester Center for Economic Research  
University of Rochester  
Department of Economics  
Rochester, NY 14627

1985-86 DISCUSSION PAPERS

- WP#1 GOVERNMENT SPENDING, INTEREST RATES, PRICES AND BUDGET DEFICITS IN THE UNITED KINGDOM, 1730-1918  
by Robert J. Barro, March 1985
- WP#2 TAX EFFECTS AND TRANSACTION COSTS FOR SHORT TERM MARKET DISCOUNT BONDS  
by Paul M. Romer, March 1985
- WP#3 CAPITAL FLOWS, INVESTMENT, AND EXCHANGE RATES  
by Alan C. Stockman and Lars E.O. Svensson, March 1985
- WP#4 THE THEORY OF INTERNATIONAL FACTOR FLOWS: THE BASIC MODEL  
by Ronald W. Jones, Isaias Coelho, and Stephen T. Easton,  
March 1985
- WP#5 MONOTONICITY PROPERTIES OF BARGAINING SOLUTIONS WHEN APPLIED TO ECONOMICS  
by Youngsub Chun and William Thomson, April 1985
- WP#6 TWO ASPECTS OF AXIOMATIC THEORY OF BARGAINING  
by William Thomson, April 1985
- WP#7 THE EMERGENCE OF DYNAMIC COMPLEXITIES IN MODELS OF OPTIMAL GROWTH: THE ROLE OF IMPATIENCE  
by Michele Boldrin and Luigi Montrucchio, April 1985
- WP#8 RECURSIVE COMPETITIVE EQUILIBRIUM WITH NONCONVEXITIES: AN EQUILIBRIUM MODEL OF HOURS PER WORKER AND EMPLOYMENT  
by Richard Rogerson, April 1985
- WP#9 AN EQUILIBRIUM MODEL OF INVOLUNTARY UNEMPLOYMENT  
by Richard Rogerson, April 1985
- WP#10 INDIVISIBLE LABOUR, LOTTERIES AND EQUILIBRIUM  
by Richard Rogerson, April 1985
- WP#11 HOURS PER WORKER, EMPLOYMENT, UNEMPLOYMENT AND DURATION OF UNEMPLOYMENT: AN EQUILIBRIUM MODEL  
by Richard Rogerson, April 1985
- WP#12 RECENT DEVELOPMENTS IN THE THEORY OF RULES VERSUS DISCRETION  
by Robert J. Barro, May 1985



- WP#13 CAKE EATING, CHATTERING, AND JUMPS: EXISTENCE RESULTS FOR VARIATIONAL PROBELMS  
by Paul M. Romer, 1985
- WP#14 AVERAGE MARGINAL TAX RATES FROM SOCIAL SECURITY AND THE INDIVIDUAL INCOME TAX  
by Robert J. Barro and Chaipat Sahasakul, June 1985
- WP#15 MINUTE BY MINUTE: EFFICIENCY, NORMALITY, AND RANDOMNESS IN INTRADAILY ASSET PRICES  
by Lauren J. Feinstone, June 1985
- WP#16 A POSITIVE ANALYSIS OF MULTIPRODUCT FIRMS IN MARKET EQUILIBRIUM  
by Glenn M. MacDonald and Alan D. Slivinski, July 1985
- WP#17 REPUTATION IN A MODEL OF MONETARY POLICY WITH INCOMPLETE INFORMATION  
by Robert J. Barro, July 1985
- WP#18 REGULATORY RISK, INVESTMENT AND WELFARE  
by Glenn A. Woroch, July 1985
- WP#19 MONOTONICALLY DECREASING NATURAL RESOURCES PRICES UNDER PERFECT FORESIGHT  
by Paul M. Romer and Hiroo Sasaki, February 1984
- WP#20 CREDIBLE PRICING AND THE POSSIBILITY OF HARMFUL REGULATION  
by Glenn A. Woroch, September 1985
- WP#21 THE EFFECT OF COHORT SIZE ON EARNINGS: AN EXAMINATION OF SUBSTITUTION RELATIONSHIPS  
by Nabeel Alsalam, September 1985
- WP#22 INTERNATIONAL BORROWING AND TIME-CONSISTENT FISCAL POLICY  
by Torsten Persson and Lars. E.O. Svensson, August 1985
- WP#23 THE DYNAMIC BEHAVIOR OF COLLEGE ENROLLMENT RATES: THE EFFECT OF BABY BOOMS AND BUSTS  
by Nabeel Alsalam, October 1985
- WP#24 ON THE INDETERMINACY OF CAPITAL ACCUMULATION PATHS  
by Michele Boldrin and Luigi Montrucchio, August 1985
- WP#25 EXCHANGE CONTROLS, CAPITAL CONTROLS, AND INTERNATIONAL FINANCIAL MARKETS  
by Alan C. Stockman and Alejandro Hernandez D., September 1985
- WP#26 A REFORMULATION OF THE ECONOMIC THEORY OF FERTILITY  
by Gary S. Becker and Robert J. Barro, October 1985
- WP#27 INREASING RETURNS AND LONG RUN GROWTH  
by Paul M. Romer, October 1985

- WP#28 INVESTMENT BANKING CONTRACTS IN A SPECULATIVE ATTACK ENVIRONMENT:  
EVIDENCE FROM THE 1890's  
by Vittorio Grilli, November 1985
- WP#29 THE SOLIDARITY AXIOM FOR QUASI-LINEAR SOCIAL CHOICE PROBLEMS  
by Youngsub Chun, November 1985
- WP#30 THE CYCLICAL BEHAVIOR OF MARGINAL COST AND PRICE  
by Mark Bills, (Revised) November, 1985
- WP#31 PRICING IN A CUSTOMER MARKET  
by Mark Bills, September 1985
- WP#32 STICKY GOODS PRICES, FLEXIBLE ASSET PRICES, MONOPOLISTIC  
COMPETITION, AND MONETARY POLICY  
by Lars E.O. Svensson, (Revised) September 1985
- WP#33 OIL PRICE SHOCKS AND THE DISPERSION HYPOTHESIS, 1900 - 1980  
by Prakash Loungani, January 1986
- WP#34 RISK SHARING, INDIVISIBLE LABOR AND AGGREGATE FLUCTUATIONS  
by Richard Rogerson, (Revised) February 1986
- WP#35 PRICE CONTRACTS, OUTPUT, AND MONETARY DISTURBANCES  
by Alan C. Stockman, October 1985
- WP#36 FISCAL POLICIES AND INTERNATIONAL FINANCIAL MARKETS  
by Alan C. Stockman, March 1986
- WP#37 LARGE-SCALE TAX REFORM: THE EXAMPLE OF EMPLOYER-PAID HEALTH  
INSURANCE PREMIUMS  
by Charles E. Phelps, March 1986
- WP#38 INVESTMENT, CAPACITY UTILIZATION AND THE REAL BUSINESS CYCLE  
by Jeremy Greenwood and Zvi Hercowitz, April 1986
- WP#39 THE ECONOMICS OF SCHOOLING: PRODUCTION AND EFFICIENCY IN PUBLIC  
SCHOOLS  
by Eric A. Hanushek, April 1986
- WP#40 EMPLOYMENT RELATIONS IN DUAL LABOR MARKETS (IT'S NICE WORK IF YOU  
CAN GET IT!)  
by Walter Y. Oi, April 1986.
- WP#41 SECTOR DISTURBANCES, GOVERNMENT POLICIES, AND INDUSTRIAL OUTPUT IN  
SEVEN EUROPEAN COUNTRIES  
by Alan C. Stockman, April 1986.
- WP#42 SMOOTH VALUATIONS FUNCTIONS AND DETERMINANCY WITH INFINITELY LIVED  
CONSUMERS  
by Timothy J. Kehoe, David K. Levine and Paul R. Romer, April 1986.

- WP#43 AN OPERATIONAL THEORY OF MONOPOLY UNION-COMPETITIVE FIRM INTERACTION  
by Glenn M. MacDonald and Chris Robinson, June 1986.
- WP#44 JOB MOBILITY AND THE INFORMATION CONTENT OF EQUILIBRIUM WAGES: PART  
1, by Glenn M. MacDonald, June 1986.
- WP#45 SKI-LIFT PRICING, WITH AN APPLICATION TO THE LABOR MARKET  
by Robert J. Barro and Paul M. Romer, May 1986.
- WP#46 FORMULA BUDGETING: THE ECONOMICS AND ANALYTICS OF FISCAL POLICY  
UNDER RULES, by Eric A. Hanushek, June 1986.
- WP#47 AN OPERATIONAL THEORY OF MONOPOLY UNION-COMPETITIVE FIRM INTERACTION  
by Glenn M. MacDonald and Chris Robinson, June 1986.
- WP#48 EXCHANGE RATE POLICY, WAGE FORMATION, AND CREDIBILITY  
by Henrik Horn and Torsten Persson, June 1986.
- WP#49 MONEY AND BUSINESS CYCLES: COMMENTS ON BERNANKE AND RELATED  
LITERATURE, by Robert G. King, July 1986.
- WP#50 NOMINAL SURPRISES, REAL FACTORS AND PROPAGATION MECHANISMS  
by Robert G. King and Charles I. Plosser, Final Draft: July 1986.
- WP#51 JOB MOBILITY IN MARKET EQUILIBRIUM  
by Glenn M. MacDonald, August 1986.
- WP#52 SECRECY, SPECULATION AND POLICY  
by Robert G. King, (revised) August 1986.
- WP#53 THE TULIPMANIA LEGEND  
by Peter M. Garber, July 1986.
- WP#54 THE WELFARE THEOREMS AND ECONOMIES WITH LAND AND A FINITE NUMBER OF  
TRADERS, by Marcus Berliant and Karl Dunz, July 1986.

To order copies of the above papers complete the attached invoice and return to Christine Massaro, W. Allen Wallis Institute of Political Economy, RCER, 109B Harkness Hall, University of Rochester, Rochester, NY 14627. Three (3) papers per year will be provided free of charge as requested below. Each additional paper will require a \$5.00 service fee which must be enclosed with your order. For your convenience an invoice is provided below in order that you may request payment from your institution as necessary. Please make your check payable to the **Rochester Center for Economic Research**. **Checks must be drawn from a U.S. bank and in U.S. dollars.**

---

W. Allen Wallis Institute for Political Economy

**Rochester Center for Economic Research, Working Paper Series**

---

**OFFICIAL INVOICE**

Requestor's Name \_\_\_\_\_

Requestor's Address \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

Please send me the following papers free of charge (**Limit: 3 free per year**).

WP# \_\_\_\_\_ WP# \_\_\_\_\_ WP# \_\_\_\_\_

I understand there is a \$5.00 fee for each additional paper. Enclosed is my check or money order in the amount of \$\_\_\_\_\_. Please send me the following papers.

WP# \_\_\_\_\_ WP# \_\_\_\_\_ WP# \_\_\_\_\_

WP# \_\_\_\_\_ WP# \_\_\_\_\_ WP# \_\_\_\_\_

WP# \_\_\_\_\_ WP# \_\_\_\_\_ WP# \_\_\_\_\_

WP# \_\_\_\_\_ WP# \_\_\_\_\_ WP# \_\_\_\_\_